

QUESTION AND ANSWER AT AGMS 2019

PT Bank Permata Tbk

Question and Answer at The 2019 Annual General Meeting Of Shareholders PT Bank Permata Tbk (The“Company”)

Agenda 1:

A. Questions by Andry Ansjori:

- (i) Whether the meeting was in compliance with Article 15 paragraphs 1 and 4 of POJK 32/POJK.04/2014;
- (ii) Please explain the NPL recovery rate;
- (iii) Please elaborate for loan provided of IDR 13 trillion in 2018.

Response from the Company's management:

- (i) **Ridha DM Wirakusumah** explained that the Meeting was in accordance with the provisions, where the Meeting material had been available on the Company's website since 1 April 2019.
- (ii) **Lea Kusumawijaya** explained that in 2018, the NPL coverage ratio was 176.2%. The amount of allowance for loan impairment was considered as more than enough to cover potential losses in the event of default. This ratio figure was quite high compared to the industry. It had been validated as well by the Company's Auditor, e.g. PWC (PricewaterhouseCoopers). Therefore, this figure reflected the prudential principle in managing loan/credit risk.
- (iii) **Lea Kusumawijaya** explained that this assumption was data from 2017 to 2018. Loan growth was contributed by all loan segments, included several segments, from retail banking and wholesale banking. From retail banking, loan growth occurred in almost all major product lines/segment, such as: mortgages and joint finance, with its good development on loan growth. In wholesale banking segment, mainly contributed by corporate customers and it was quite large in 2018, this loan growth was contributed from loan to corporate customers with good credit rating.

B. Questions by Hendra Susanto:

- (i) How much was profit/margin on the sale Astra Sedaya Finance shares;
- (ii) What was the reason/background for the sale of Astra Sedaya Finance.

Response from the Company's management:

- (i) **Ridha DM Wirakusumah** explained that profit/margin on the sale of Astra Sedaya Finance shares is around IDR 220 billion.
- (ii) **Ridha DM Wirakusumah** explained that the reason/background for the sale of Astra Sedaya Finance was because Astra owned Astra Sedaya Finance shares and the Company's shares. Thus it was better if consolidated.
Suparno Djasmin also added that another reason for the sale of Astra Sedaya Finance was the synergy between Astra Sedaya Finance and the Company as well as to increase the Company's capital.

C. The question raised by Andry Ansjori regarding loan provided was IDR 13 trillion, where there was a surge from the previous year of IDR 41 billion.

Response from the Company's management:

Ridha DM Wirakusumah explained that in provided loan, the Company considered the prevailing regulations and implemented the prudential principle which considered very conservative, e.g. first line, second line, and third line defenses. In 2018, the growth of the Company was quite good, focused on loan with high prudential principle as well as provided loan to customers who considered more secure/safe. In the commercial and corporate loan sector, we emphasized that loan provided had been reviewed through several criteria/test. This year the Company's growth slightly slower than the industry but it was part of the improvement from 2017.

Lea Kusumawijaya added that the stated value of IDR 41 billion came from the cash flow statement. This cash flow statement compared the opening balance and end balance. The value of IDR 41 billion was compared to 2017, that value

was the opening balance and end balance in 2016, when the Company's credit balance was still IDR 113 trillion. During 2016 to 2017, many events occurred. At that time, the Company "*threw away*" large portion of problem loan (bad book). Thus there was a decrease. But in the second semester, there was increment on healthy loan (good book) and when viewed in gross, the value would be looked bigger.

Agenda 2:

There was no question from the Shareholders.

Agenda 3:

There was no question from the Shareholders.

Agenda 4:

There was no question from the Shareholders.

Agenda 5:

There was no question from the Shareholders.